

Fortinet Partner Update

With the Q1'2017 Prize List, Fortinet introduced several changes. This document summarizes the most important modifications.

New: FortiGate HW-Bundle and Services

- ▶ **FortiGate / FortiWifi < 100D/E**
 - New **4 or 5 year** HW plus 8x5 / 24x7 FortiCare and FortiGuard UTM/Enterprise **Bundle** available.
 - FortiGuard **NGFW Service** (IPS/Appl. Control) available as **à la Carte** Service. Ideal for IPS on small devices without the need to purchase UTM oder Enterprise bundle.
- ▶ **FortiGate > 100D/E**
 - New **1, 3 or 5 Jahre** HW plus 8x5 / 24x7 FortiCare and FortiGuard UTM/Enterprise **Bundle**.
 - Price advantage for SMB segment, with for example a FortiGate 300D with 24x7 UTM Bundle, 3 years.

New: FortiGuard Industrial Security Service

- ▶ The new FortiGuard Service «Industrial Security» is based on IPS/Application specialised for SCADA or IIoT (Industrial IoT) environment.
 - Availability: now, usable only with FortiOS 5.6 and above.

New Products

- ▶ **FortiGate**
 - FortiGate-80E, 80E-POE, 81E, 81E-POE, 100E, 101E, 140E, 140E-POE, 200E, 201E, (Modell with “1” in the SKU have 1 internal SSD, with “2” 2, otherwise no disk)
 - FortiGate-3960E, 3980E, 7060E-1, 7060E-3
- ▶ **Wireless Access Point**
 - FortiAP-U24JEV, U221EV, U223EV
- ▶ **Prize reduction for FortiClient Telemetry** License (Endpoint Compliance) on FortiGate
 - List: CHF 3.60 / Client; Min. order quatity: 100.
 - Replaces the previous „flat“ license on FortiGate.

End of Sales

The following products are no longer available to order (see as well Life Cycle on Support Portal)

- ▶ FortiAnalyzer-200D, 1000D, 2000B-E03S, 3000E, 3500E
- ▶ FortiGateRugged-100C
- ▶ FortiGate-600C, 800C, 800C-DC, 1000C, 1000C-DC, 3240C, 3240C-DC, 3600C, 3600C-DC

NSE Program Update

The Network Security Expert Program (NSE) has been modified.

- ▶ **NSE 7 or 8 Certification automatically extends NSE 4 or 5 validity.**
 - However, NSE 4 and/or 5 must be valid when taking NSE 7 or 8 exam.
- ▶ **NSE 6:** All test now at PersonVue
- ▶ **NSE 7:** Renamed to “**Architect**” with more Troubleshooting Modules

Promotionen & additional Information

- ▶ Fortinet Partner Portal (<http://partnerportal.fortinet.com/English/>)